

**SolTrans
Operating Revenue by Mode**

Attachment A
Agenda Item 8B
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	FY 15-16	FY 16-17		FY 17-18
	Actuals	Adopted Budget	Projected Actuals	Approved Budget
Fixed Route Revenue				
Farebox Revenue	\$ 3,483,041	\$ 3,448,386	\$ 3,464,747	\$ 3,465,000
FTA Section 5307 - Operating Assistance	2,366,082	2,800,000	2,500,000	2,800,000
FTA Section 5307 - JARC	140,014	142,254	142,254	144,530
FTA Section 5311 Non-Urbanized Area	40,000	-	-	-
STAF - Lifeline	519,934	530,115	530,115	230,000
Transportation Development Act (TDA)	2,108,862	3,162,507	3,063,351	3,964,405
Regional Measure 2 (RM-2)	1,407,338	1,526,340	1,526,340	1,541,441
Curtola Parking Fee Revenue	66,157	175,000	175,000	175,000
Other/Interest	66,237	100,000	75,000	75,000
Subtotal Fixed Route Revenue	10,197,665	11,884,602	11,476,807	12,395,377
Paratransit (Demand Response) Revenue				
FTA Section 5307 10% ADA set-aside	302,177	391,579	391,579	290,178
TDA	1,041,950	1,197,729	1,107,096	1,079,876
STAF - Operating Assistance	87,040	200,000	200,000	400,000
Farebox Revenue	53,657	75,000	56,571	55,000
Subtotal Paratransit Revenue	1,484,824	1,864,308	1,755,246	1,825,054
Taxi Scrip Revenue				
Taxi Scrip - Local	85,010	100,000	80,000	80,000
TDA	104,118	181,090	179,840	179,570
Subtotal Taxi Scrip Revenue	189,128	281,090	259,840	259,570
FAREBOX & PARKING REVENUE	3,687,865	3,798,386	3,776,318	3,775,000
FUNDING SOURCE REVENUE	8,183,752	10,231,614	9,715,575	10,705,000
Total Revenue	\$ 11,871,616	\$ 14,030,000	\$ 13,491,893	\$ 14,480,000
Fixed Route Farebox Recovery	34.5%	29.0%	30.2%	28.0%
Demand Response Farebox Recovery	3.4%	4.0%	3.2%	3.0%
Overall Farebox Recovery	31.1%	25.8%	28.0%	26.1%

SolTrans

Operating Expenses by Mode

	A	B	C	D	D - B	D - C
	FY 15-16	FY 16-17		FY 17-18	CY Budget vs. Proposed Budget	CY projected Actuals vs. Proposed budget
	Actuals	Adopted Budget	Projected Actuals	Approved Budget		
Fixed Route Expenses						
Transit Service Contract	\$ 7,127,250	\$ 7,683,980	\$ 7,535,284	\$ 7,712,442	\$ 28,462	\$ 177,158
Security	176,689	260,000	180,154	185,000	(75,000)	4,846
Reimbursement From WETA	(510,427)	(450,000)	(329,005)	-	450,000	329,005
Fuel	836,662	1,425,000	1,110,000	1,330,000	(95,000)	220,000
Facility and Vehicle Maintenance	141,254	360,127	397,608	430,744	70,617	33,136
Professional Services	368,840	348,730	411,775	387,043	38,313	(24,732)
Advertising & Marketing	209,492	251,120	203,510	182,707	(68,413)	(20,803)
Salaries and Benefits	1,006,256	1,359,042	1,279,900	1,490,595	131,553	210,695
Accounting, Auditing & Legal	158,517	133,300	124,459	96,320	(36,980)	(28,139)
General Administration	584,059	513,303	563,121	580,526	67,223	17,406
Subtotal Fixed Route Expenses	\$ 10,098,592	\$ 11,884,602	\$ 11,476,807	\$ 12,395,377	\$ 510,776	\$ 918,572
Paratransit (Demand Response) Expenses						
Transit Service Contract	1,193,884	1,266,020	1,214,206	1,244,278	(21,742)	30,072
Fuel	106,122	190,000	130,000	170,000	(20,000)	40,000
Salaries and Benefits	150,248	221,012	220,800	219,681	(1,331)	(1,119)
General Administration	129,156	187,276	190,242	191,095	3,819	853
Subtotal Paratransit Expenses	\$ 1,579,410	\$ 1,864,308	\$ 1,755,246	\$ 1,825,054	\$ (39,254)	\$ 69,806
Taxi Scrip Expenses						
Scrip - Local	158,951	180,000	160,000	160,000	(20,000)	-
Salaries and Benefits	25,040	64,946	64,300	64,724	(222)	424
General Administration	12,072	36,144	35,540	34,846	(1,298)	(695)
Subtotal Taxi Scrip Expenses	196,063	281,090	259,840	259,570	(21,520)	(271)
Total Expenses	\$ 11,874,065	\$ 14,030,000	\$ 13,491,894	\$ 14,480,000	\$ 450,001	\$ 988,107
Net Income (Expense)	\$ -	\$ -	\$ (0)	\$ -		