

**SolTrans
Operating Revenue**

**Attachment A
Agenda Item 8C**

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	FY 18-19	FY 19-20		FY 20-21
	Actuals	Adopted Budget	Projected Actuals	Proposed Budget
Farebox Revenue - Fixed Route	\$ 3,260,585	\$ 3,555,000	\$ 2,345,192	\$ 1,645,430
Farebox Revenue - Paratransit	50,095		54,672	35,000
Taxi Scrip - Local	48,415	12,000	25,010	-
Parking Revenue - Curtola and VTC	263,080	275,000	110,000	135,000
FTA Section 5307:				
Operating Assistance	2,070,695	1,952,564	1,419,610	1,000,000
CARES			600,000	1,990,800
Preventive Maintenance	980,811	1,000,000	700,000	750,000
ADA set-aside	296,111	301,696	294,296	305,060
Route Specific Operating Assistance	145,000	145,000	145,000	156,726
State Transit Assistance Funds (STAF):				
STAF - Operating Assistance	355,135	458,288	418,539	209,270
STAF - Other	60,000	1,185,000	1,988,519	1,556,086
STAF - Lifeline	300,000	700,000	757,600	500,000
Transportation Development Act (TDA) - Current :	4,573,307	3,983,144	3,787,627	3,900,000
TDA from other Agencies			237,068	277,664
Use of TDA Reserves	-	-	-	-
Regional Measure 2 (RM-2)	1,622,308	1,572,308	1,336,462	943,385
Other discretionary funds	53,006			50,000
Other/Interest	163,149	100,000	83,938	50,581
Total Revenue	\$ 14,241,696	\$ 15,240,000	\$ 14,303,533	\$ 13,505,000
FAREBOX & PARKING REVENUE	3,622,175	3,842,000	2,534,874	1,815,430
OPERATING SUBSIDY REVENUE	10,619,522	11,398,000	11,768,659	11,689,571
	\$ 14,241,696	\$ 15,240,000	\$ 14,303,533	\$ 13,505,000
Overall Farebox Recovery	27.0%	26.5%	18.1%	12.2%

**SolTrans
Operating Expenses**

	A	B		C	D		D - B	D - C
	FY 18-19	FY 19-20			FY 20-21			
	Actuals	Adopted Budget	Projected Actuals		Proposed Budget	% of Total Budget	CY Budget vs. Proposed Budget	CY projected Actuals vs. Proposed budget
Transit Service Contract	\$ 9,355,306	\$ 10,015,000	\$ 9,460,000		\$ 8,873,280	66%	\$ (1,141,720)	\$ (586,720)
Fuel	1,080,689	1,330,000	877,026		843,000	6%	(487,000)	(34,026)
Salaries and Benefits	1,679,282	1,780,000	1,725,000		1,680,000	12%	(100,000)	(45,000)
Professional Services	576,649	405,200	302,904		355,000	3%	(50,200)	52,096
Facility Operations/Maintenance	404,118	400,700	379,005		335,500	2%	(65,200)	(43,505)
Security	306,689	385,000	393,612		405,000	3%	20,000	11,388
Advertising & Marketing	120,337	127,500	123,238		113,000	1%	(14,500)	(10,238)
Taxi services	92,731	22,500	93,195		80,000	0.6%	57,500	(13,195)
Technology	131,240	150,000	145,000		150,000	1%	-	5,000
Utilities	160,906	173,800	211,365		214,500	2%	40,700	3,135
General Administration	333,749	450,300	493,710		455,720	3%	5,420	(37,990)
Total Expenses	\$ 14,241,696	\$ 15,240,000	\$ 14,204,055		\$ 13,505,000		\$ (1,735,000)	\$ (699,055)
Net Income (Expense)	\$ 0	\$ 0	\$ 99,478	*	\$ 0			

* Excess TDA to return to reserves